



EBENUM
EQUATION

FOCUS AREAS:

- Finance ◀
- Insurance ◀
- Pharma & BioTech ◀
- Tech & Engineering ◀

We are trusted experts visionary leaders leverage to maximize high impact initiatives.

- Leadership Pipeline Development
- ICF Leadership Coach Training for Managers
- Supplier Development Programs
- Workforce Development Programs
- GPT Strategy, Training, & Development

NAICS CODES: 611430, 541612, 541990	CAGE: 85BY0	WBENC WOSB: 181191	CMMC: Level 1 Compliant
	PSC: U008, R420, U009, U099	NMSDC: FLO6204	



Ebenum Equation partners with organizations to redefine success in the AI era. We empower leaders who inspire, align, and drive transformation across all levels. By focusing on skills and AI synergy, we prepare teams for the future, ensuring members evolve into super contributors ready to tackle tomorrow's challenges.

TYPICAL SKILLS CLIENTS USE

- › Supplier Development Programs
- › Leadership Development Cohorts
- › Coaching 1:1 and Group
- › Sales Development Cohorts
- › Micro-learning Series
- › Workforce Development Programs
- › Data-based Storytelling

INNOVATIVE & UNDERUTILIZED SKILLS

- › People Skills in Hyperintelligent Domains
- › Human Transition to AI
- › Coach Education Training
- › Foresight Strategy Workshop & Facilitation
- › AI GPT Training & Design
- › Training Content Design for LMS Systems



RECENT EXPERIENCE

(2022-PRESENT)

- › Develop custom learning programs for suppliers on warehousing, inventory management and fulfillment
- › Create custom micro-learning series to enable growth in tech
- › Multi-language coaching program for 100+ clients
- › Data analytics dashboards for storytelling
- › Coach education program for internal coach cadre
- › Data Center construction supplier development program
- › Coaching for Product Management
- › Keynote speakers for various summits and internal conferences
- › Workforce development program for Cybersecurity, Software Engineering, and UX/UI design

GEOGRAPHICAL FOOTPRINT

In-Person: The Americas & Europe
Virtual: Global

We help you own it.

Your voice. Your mission.
Your vision. Your life.

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1

Helping suppliers accelerate their growth through education

Challenge:

A client recognized the need to enhance supplier capabilities to bridge a knowledge gap. Despite having a robust supplier network, the client needed a development program to align supplier skills with evolving business demands.

Solution:

Ebenum Equation designed a custom supplier development program. The process began with discovery interviews to assess supplier capabilities, followed by the creation of tailored workshops integrating both existing and new content. The program included working labs, expert facilitation, and continuous support through office hours to enhance supplier engagement and skill

Results:

Supplier education was accelerated through workshops addressing the needs identified by internal stakeholders. These sessions helped suppliers develop critical skills faster by integrating the client's existing materials with tailored content.

2

Culture accelerator: Fast start approach.

Challenge:

Communication breakdowns strained team relationships, risking the retention of key talent.

Solution:

Phase I: Act / Manage / Triage

Mediation and coaching sessions, alongside psychological safety workshops, were conducted to improve team dynamics and create a safe environment for open communication.

Phase II: Plan / Develop / Iterate

A structured program of workshops was implemented to enhance effective communication,

Results:

Phase I efforts bridged differences and fostered a harmonious work environment, setting the stage for Phase II where the organization saw improved communication, trust, and faster decision-making, enhancing product delivery. The culture shifted towards team work, prioritizing honesty, constructive feedback, and reducing conflicts and power distance.

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